

## Members P&L Report

Football Supporters' Society of Bury Ltd, Bury Football Club Supporters' Society Ltd, Shakers Community, Bury Football Club, The Bury Football Club Company Ltd

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Total
<b>Revenue</b>												
Memberships	£8,735	£10,485	£8,278	£10,704	£6,322	£6,771	£6,671	£7,093	£6,571	£11,100	£8,631	£91,361
Tickets	£67,451	£78,714	£80,854	£42,594	£23,958	£36,200	£38,900	£27,203	£52,802	£104,332	£10,285	£563,294
Sponsorship & Advertising	£3,385	£16,623	£12,197	£18,494	£14,422	£13,995	£15,908	£14,835	£19,421	£17,061	£28,581	£174,923
Merchandise	£10,958	£11,714	£7,755	£19,195	£2,397	£8,141	£4,503	£18,661	£4,217	£8,125	£6,202	£101,869
Food & Beverage	£10,292	£20,314	£11,801	£5,998	£3,606	£9,384	£7,999	£8,038	£5,628	£6,917	£7,144	£97,122
Fundraising & Donations	£4,297	£2,553	£6,925	£1,226	£80	£2,457	£1,421	£11,453	£811	£3,103	£1,960	£36,284
Events	£3,352	£3,607	£757	£6,751	£25,979	£12,892	£8,007	£4,777	£1,671	£3,748	£2,562	£74,102
<b>Total</b>	<b>£108,471</b>	<b>£144,011</b>	<b>£128,566</b>	<b>£104,962</b>	<b>£76,765</b>	<b>£89,839</b>	<b>£83,408</b>	<b>£92,061</b>	<b>£91,120</b>	<b>£154,386</b>	<b>£65,366</b>	<b>£1,138,956</b>
<b>Cost of Sales</b>												
Team Costs	£14,207	£18,436	£18,387	£30,435	£22,242	£23,190	£24,053	£28,029	£25,264	£35,141	£9,170	£248,556
Travel & Training	£1,501	£185	£6,517	£6,370	£1,540	£2,865	£2,927	£4,675	£1,643	£5,750	£1,864	£35,836
Playing Fees and Fines	£48	£265	£1,278	£-96	£4	£49	£680	£30	£-15	£197	£-51	£2,388
Kit & Consumables	£2,458	£2,771	£1,926	£3,917	£2,190	£3,503	£732	£2,494	£945	£1,214	£80	£22,230
Security & Stewarding	£19,632	£10,486	£15,117	£10,910	£2,446	£11,827	£6,115	£7,859	£12,749	£17,865	£3,286	£118,291
Ticket & Stream Costs	£6,646	£3,555	£2,955	£1,113	£316	£899	£757	£665	£283	£3,475	£567	£21,232
Merchandise Costs	£7,905	£9,022	£6,400	£3,894	£2,175	£6,087	£2,904	£3,680	£4,378	£7,294	£1,508	£55,246
Food & Beverage Costs	£8,604	£18,854	£19,716	£8,806	£12,147	£7,958	£2,089	£9,653	£6,947	£11,465	£10,213	£116,453
<b>Total</b>	<b>£61,002</b>	<b>£63,574</b>	<b>£72,294</b>	<b>£65,350</b>	<b>£43,061</b>	<b>£56,376</b>	<b>£40,257</b>	<b>£57,085</b>	<b>£52,194</b>	<b>£82,401</b>	<b>£26,637</b>	<b>£620,232</b>
<b>Team to Revenue Ratio</b>	<b>13%</b>	<b>13%</b>	<b>14%</b>	<b>29%</b>	<b>29%</b>	<b>26%</b>	<b>29%</b>	<b>30%</b>	<b>28%</b>	<b>23%</b>	<b>14%</b>	<b>22%</b>

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Total
<b>Gross Profit</b>	<b>£47,470</b>	<b>£80,437</b>	<b>£56,272</b>	<b>£39,612</b>	<b>£33,704</b>	<b>£33,463</b>	<b>£43,151</b>	<b>£34,976</b>	<b>£38,926</b>	<b>£71,986</b>	<b>£38,729</b>	<b>£518,723</b>
<b>Expenses</b>												
Advertising & Marketing	£113	£1,205	£7	£306	£1,127	£1,108	£208	£473	£341	£1,080	£0	£5,968
Professional Fees	£2,494	£2,095	£8,090	£2,042	£2,534	£5,109	£3,234	£1,834	£6,584	£2,472	£2,804	£39,292
League & FA Fees	£14	£303	£103	£132	£132	£132	£132	£132	£92	£75	£0	£1,248
Software & Subscriptions	£2,087	£1,714	£2,961	£2,553	£2,112	£1,119	£2,527	£2,715	£1,174	£1,668	£1,291	£21,920
Utilities & Rates	£4,986	£4,622	£6,842	£4,417	£5,208	£5,874	£6,616	£6,646	£7,321	£10,025	£4,567	£67,123
Insurance	£2,415	£2,342	£5,448	£7,094	£7,388	£8,088	£7,388	£6,688	£6,688	£6,783	£6,561	£66,885
Stadium Maintenance	£15,178	£29,972	£26,205	£13,865	£11,535	£5,449	£11,785	£16,494	£18,536	£13,435	£5,296	£167,750
Bank & Transaction Fees	£477	£709	£671	£665	£927	£636	£652	£606	£848	£1,118	£1,017	£8,324
Event Costs	£655	£0	£1,000	£1,441	£0	£244	£2,820	£1,826	£50	£320	£6,720	£15,075
General Expenses	£1,553	£0	£40	-£54	£100	£75	£49	£55	£382	£3	£751	£2,952
Personnel	£0	£0	£0	£0	£903	£2,698	£4,843	£4,333	£9,194	£8,417	£8,417	£38,806
<b>Total</b>	<b>£29,972</b>	<b>£42,961</b>	<b>£51,367</b>	<b>£32,461</b>	<b>£31,967</b>	<b>£30,531</b>	<b>£40,254</b>	<b>£41,803</b>	<b>£51,210</b>	<b>£45,395</b>	<b>£37,423</b>	<b>£435,345</b>
<b>Operating Profit</b>	<b>£17,498</b>	<b>£37,475</b>	<b>£4,905</b>	<b>£7,151</b>	<b>£1,736</b>	<b>£2,932</b>	<b>£2,896</b>	<b>-£6,828</b>	<b>-£12,284</b>	<b>£26,590</b>	<b>£1,306</b>	<b>£83,379</b>
<b>Profit Margin</b>	<b>16%</b>	<b>26%</b>	<b>4%</b>	<b>7%</b>	<b>2%</b>	<b>3%</b>	<b>3%</b>	<b>-7%</b>	<b>-13%</b>	<b>17%</b>	<b>2%</b>	<b>7%</b>
<b>Other Income</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£1</b>	<b>£0</b>	<b>£0</b>	<b>£10</b>
<b>Other Expenses</b>	<b>£1,599</b>	<b>£1,716</b>	<b>£1,806</b>	<b>£1,872</b>	<b>£1,872</b>	<b>£1,895</b>	<b>£1,967</b>	<b>£2,092</b>	<b>£2,245</b>	<b>£2,173</b>	<b>£1,772</b>	<b>£21,009</b>
<b>Other Profit</b>	<b>-£1,598</b>	<b>-£1,715</b>	<b>-£1,805</b>	<b>-£1,871</b>	<b>-£1,871</b>	<b>-£1,894</b>	<b>-£1,966</b>	<b>-£2,091</b>	<b>-£2,244</b>	<b>-£2,173</b>	<b>-£1,772</b>	<b>-£20,999</b>
<b>Net Profit</b>	<b>£15,900</b>	<b>£35,760</b>	<b>£3,100</b>	<b>£5,280</b>	<b>-£134</b>	<b>£1,039</b>	<b>£931</b>	<b>-£8,918</b>	<b>-£14,529</b>	<b>£24,417</b>	<b>-£466</b>	<b>£62,380</b>