

# Members P&L Report

Football Supporters' Society of Bury Ltd, Bury Football Club Supporters' Society Ltd, Shakers Community, Bury Football Club, The Bury Football Club Company Ltd

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Total
<b>Revenue</b>								
Memberships	£8,735	£10,485	£8,273	£10,704	£6,322	£6,771	£5,868	£57,159
Tickets	£72,201	£79,533	£78,156	£46,105	£24,562	£38,867	£44,998	£384,421
Sponsorship & Advertising	£3,385	£17,873	£20,947	£18,494	£14,422	£13,995	£15,908	£105,024
Merchandise	£4,545	£5,896	£3,796	£15,684	£1,793	£5,917	£3,550	£41,181
Food & Beverage	£11,956	£16,383	£18,457	£5,998	£3,606	£9,384	£7,999	£73,784
Fundraising & Donations	£4,297	£2,553	£26,925	£1,226	£80	£2,457	£1,421	£38,959
Events	£3,352	£3,607	£757	£6,751	£25,979	£12,892	£8,007	£61,344
<b>Total</b>	<b>£108,471</b>	<b>£136,329</b>	<b>£157,312</b>	<b>£104,962</b>	<b>£76,765</b>	<b>£90,282</b>	<b>£87,750</b>	<b>£761,871</b>
<b>Cost of Sales</b>								
Team Costs	£14,207	£18,436	£18,387	£30,435	£22,242	£23,190	£23,719	£150,617
Travel & Training	£1,501	£185	£6,517	£6,370	£1,540	£2,865	£2,838	£21,816
Playing Fees and Fines	£48	£265	£1,278	£-96	£4	£49	£680	£2,227
Kit & Consumables	£2,458	£2,771	£1,926	£3,917	£2,190	£3,503	£605	£17,370
Security & Stewarding	£19,632	£10,486	£15,117	£10,910	£2,446	£13,218	£8,312	£80,120
Ticket & Stream Costs	£6,646	£3,555	£2,955	£1,113	£316	£899	£757	£16,240
Merchandise Costs	£7,905	£9,022	£6,400	£3,894	£2,175	£6,087	£2,904	£38,386
Food & Beverage Costs	£8,604	£10,354	£19,716	£8,806	£12,147	£7,958	£2,094	£69,680
<b>Total</b>	<b>£61,002</b>	<b>£55,074</b>	<b>£72,294</b>	<b>£65,350</b>	<b>£43,061</b>	<b>£57,767</b>	<b>£41,910</b>	<b>£396,458</b>
<b>Team to Revenue Ratio</b>	<b>13%</b>	<b>14%</b>	<b>12%</b>	<b>29%</b>	<b>29%</b>	<b>26%</b>	<b>27%</b>	<b>20%</b>
<b>Gross Profit</b>	<b>£47,470</b>	<b>£81,255</b>	<b>£85,018</b>	<b>£39,612</b>	<b>£33,704</b>	<b>£32,515</b>	<b>£45,841</b>	<b>£365,413</b>
<b>Expenses</b>								
Advertising & Marketing	£113	£1,205	£7	£306	£1,127	£1,108	£208	£4,074
Professional Fees	£1,494	£1,095	£7,090	£1,042	£1,534	£9,784	£2,234	£24,273
League & FA Fees	£14	£303	£103	£132	£132	£132	£132	£949
Software & Subscriptions	£2,087	£1,714	£2,961	£2,553	£2,112	£1,119	£2,509	£15,055
Utilities & Rates	£8,111	£7,747	£9,967	£7,542	£8,333	£9,224	£9,741	£60,664
Insurance	£2,415	£2,342	£5,448	£7,094	£7,388	£8,088	£7,388	£40,164
Stadium Maintenance	£15,178	£29,972	£26,205	£30,414	£7,735	£5,449	£10,977	£125,931
Bank & Transaction Fees	£477	£709	£671	£665	£927	£636	£652	£4,735
Event Costs	£655	£0	£1,000	£1,441	£0	£244	£2,333	£5,673
General Expenses	£1,553	£0	£40	£-54	£100	£75	£49	£1,762
Personnel	£0	£0	£0	£0	£903	£2,698	£4,843	£8,445
<b>Total</b>	<b>£32,097</b>	<b>£45,086</b>	<b>£53,492</b>	<b>£51,135</b>	<b>£30,292</b>	<b>£38,556</b>	<b>£41,066</b>	<b>£291,725</b>
<b>Operating Profit</b>	<b>£15,373</b>	<b>£36,169</b>	<b>£31,526</b>	<b>-£11,523</b>	<b>£3,411</b>	<b>-£6,041</b>	<b>£4,774</b>	<b>£73,689</b>
<b>Profit Margin</b>	<b>14%</b>	<b>27%</b>	<b>20%</b>	<b>-11%</b>	<b>4%</b>	<b>-7%</b>	<b>5%</b>	<b>10%</b>

	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	Jan 24	Total
<b>Other Income</b>	£1	£1	£1	£1	£1	£1	£1	£8
<b>Other Expenses</b>	£373	£453	£337	£315	£315	£321	£337	£2,450
<b>Other Profit</b>	-£371	-£452	-£336	-£313	-£313	-£320	-£336	-£2,442
<b>Net Profit</b>	£15,001	£35,717	£31,190	-£11,836	£3,098	-£6,362	£4,438	£71,247